

----- Forwarded Message -----

Subject:Re: FieldTurf

Date:7 Dec 2008 21:52:24 -0800

From:Bob Kiesling <bkiesling@guhsd.net>

To:mmele@meleamantea.com

Mike ... thanks for the info.
Bob

>>> "Mike Mele" <mmele@meleamantea.com> 12/04/08 7:47 AM >>>
Bob:

We've got a project for SDUSD to rewrite the RFP for an IDIQ design/build contract to provide synthetic turf fields. (We wrote the original RFP in 2006 and it is about to run-out.) So I met with the FieldTurf rep yesterday and he showed me their CMAS approval, attached. This is a new development and I thought you might be interested. Dean tells me you have a similar IDIQ contract for synthetic turf fields. I think direct purchase has some distinct advantages over using an IDIQ contractor. Here are my reasons:

1. This method will guarantee that you get FieldTurf. You won't have to write the RFP to allow other products and then hope you get FieldTurf.
2. The IDIQ contractor doesn't install the FieldTurf anyway. FieldTurf has its own crews that do the installation. The only thing the IDIQ contractor does is prepare the site.
3. Now that you know you are stuck with DSA processing for the field, you are going to have to have an architect design the restrooms, parking, POT, etc. That means adding the IDIQ contractor's drawings to a larger project that will have an AOR to handle DSA. The AOR is going to have to provide civil engineering for path of travel and storm drainage anyway, so why not have the civil engineer design the base for the FieldTurf? Actually, FieldTurf's specifications say exactly what they require for a base and drainage system. The civil engineer would only be converting that information to drawing form. And you won't be paying for two civil engineers.
4. Coordination will be a lot easier if the AOR is handling the entire project instead of having him design everything around a hole in the ground that is the responsibility of an IDIQ contractor. And you won't have multiple GC's on the site.
5. If you use the traditional design/bid/build method with the additional feature of purchasing the field directly from FieldTurf, every aspect of the project will be site specific. One bid and you are done. You

won't have to argue unit price items for every site.

6. You won't have to pay the IDIQ contractor's mark-up on the FieldTurf.

Just some thoughts for your consideration.

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