

September 5th, 2013

via Electronic Transmission

Dena Johnson
Grossmont Union High School District
Project Manager
1100 Murray Drive
El Cajon, CA 92020
619-644-8150 - dajohnson@guhds.net

Re: Synthetic Field Replacement at **Granite Hills High School**

Dear Ms. Johnson,

First, we would like to thank you for your patience during the field review period; it is greatly appreciated. We value your trust in our company, and we will do our best to meet your service expectations.

It has been determined that the fiber referenced above has failed. As discussed, and in accordance with the warranty issued at time of original purchase, FieldTurf is offering three options for replacement of the surface that will take place in 2014:

Original Duraspine design:

- 2.5 inch, 36 oz face weight, 3- layer 9.2 lb in-fill system, porous finger coated backing;
- Re use of some of the current field infill in the new field mid-layer.
- Original warranty remains in effect, and will not reset from the date of replacement.
- Same field layout to include all markings and logos.
- ❖ **Price: No Charge**

Special Upgrade Offer; one of the following products:

1. FieldTurf **REVOLUTION 2.5"** -

- Best polymer, new "ridged" blade design which eliminates weak points and improves resiliency, 40 oz face weight, 3-layer 9.2 lbs in-fill system, and porous finger coated backing. The testing completed on this fiber has proven to be far superior in terms of wear, resiliency, and feel to other fibers currently on the market. It is manufactured by FieldTurf, not a third party supplier.

❖ **Price: \$175,000.00 (Taxes and bonds are not included)**

2. FieldTurf **CLASSIC HD 2.5"**

- Slit-film synthetic turf system designed to consistently outperform competing slit-film yarns in the industry. Complete with a very strong polymer and the proper concentration of UV stabilizers, the thick design and precision cut pattern of the HD yarn reduces infill splash. Coupled with FieldTurf's patented, 3-layer, heavy infill system and state-of-the-art SureLock coating method, the FieldTurf Classic HD turf system has been designed to be the very a leading slit-film synthetic turf system in the industry with unparalleled player safety and turf drainage rates.

❖ **Price: \$175,000.00 (Taxes and bonds are not included)**

Both upgrade options include:

- Re use of some of the current field infill in the new field mid-layer.
- A new 8 year warranty will be in effect at completion of replacement.
- Same field layout to include all markings

Price Includes:

a) Re-grade existing aggregate operating base – import up to 50 ton of manufactured sand if required for minor base repairs

Price Does Not Include:

a) Replacement or modification to the existing perimeter nailer board
b) FieldTurf is not altering or improving the existing operating based under the existing turf limits. No removal of aggregate is included. Any ponding, flooding or undulations within the existing base will remain the responsibility of the owner.

FieldTurf requires a minimum of 21 days upon receipt of contract and final shop drawing approvals to manufacture; coordinate delivery and schedule arrival of installation crew.

We would require a 3-4 week window (subject to weather and force majeure) to complete the removal/recycle/disposal of existing product, confirm sub-base planarity and re-install each field. Please also note that some of the infill material used on the replacement fields will be re-used from your present fields. FieldTurf will supply any additional infill that will be required. This will allow for a minimum addition to any landfill site in the area and is in conformance with FieldTurf's Green initiative on recycling.

Granite Hills High School will receive field layouts showing the dimensions and the markings for the new surface for review; before manufacturing the new surfaces we will need written confirmation of the product option selected and that the field dimensions, markings and colors are satisfactory and approved for production. A formal sales agreement detailing your selection will be forwarded for execution and upon return receipt, production and installation will be scheduled at an agreed upon time frame.

FieldTurf appreciates your patience during the duration of our discussions surrounding your concerns and looks forward to our continued business relationship with Granite Hills High School. If we can provide any additional information, don't hesitate to contact me directly. Thank you for being a FieldTurf customer. We appreciate your business and we will continue to work hard to earn it. Please note this offer is valid for 30 days; let us know which option you choose so that we can work on scheduling and agreements.

Let me know if I can provide any additional information.

Sincerely,



Martin Olinger
Senior Vice-President Sales
FieldTurf USA, Inc.

c.c.: Julie Paquin, Customer Service Manager- FieldTurf Inc.
Dino Di Maulo, Project coordinator – Customer Service - FieldTurf Inc.
Tim Coury, Regional Vice President – FieldTurf USA Inc.

